



**AHRMM**  
Advancing Health Care through  
Supply Chain Excellence



**CQO:**  
The Health Care  
Supply Chain

# AHRMM State of the Union: Strategies & Solutions

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AHRMM Advisory Board Member

# LEARNING OBJECTIVES

- Describe AHRMM's strategies and solutions for the health care supply chain professional and field
- Discuss how AHRMM can help supply chain leaders and position them for success in today's post-pandemic environment.

# SESSION OVERVIEW

- AHRMM Keys Update
- Education Update
- AHRMM's Learning UDI Community
- Supporting supply chain professionals in today's post-pandemic environment

# AHRMM KEYS FOCUS ON VALUE

- ▶ In most organizations, the C-Suite's view of supply chain is limited to per unit invoice cost and total gross dollar "savings".
- ▶ **Most supply chain organizations are effective at measuring value downstream** to their customers/stakeholders.
- ▶ **AHRMM Keys are focused on changing the value conversation upstream** to the senior executive/C-Suite stakeholders of supply chain.
- ▶ Using the AHRMM Keys can help organizations begin to create a balanced scorecard view of the health of the organization's supply chain and its role in supporting organizational strategic goals.

# AHRMM KEYS CATEGORIES

AHRMM has developed and launched 29 KPIs

KPI's reside within six categories:

- **Finance**
- **Operations**
- **Patient Safety**
- **Resiliency**
- **Data Standards**
- **Environmental Sustainability**



# INTERACTIVE DASHBOARD FUNCTIONALITY



View reports

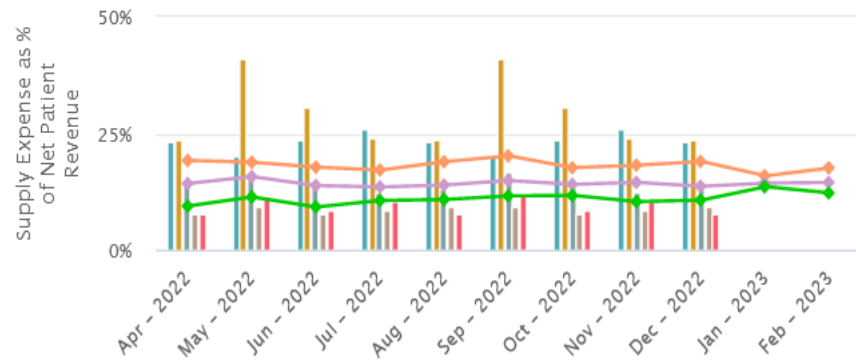


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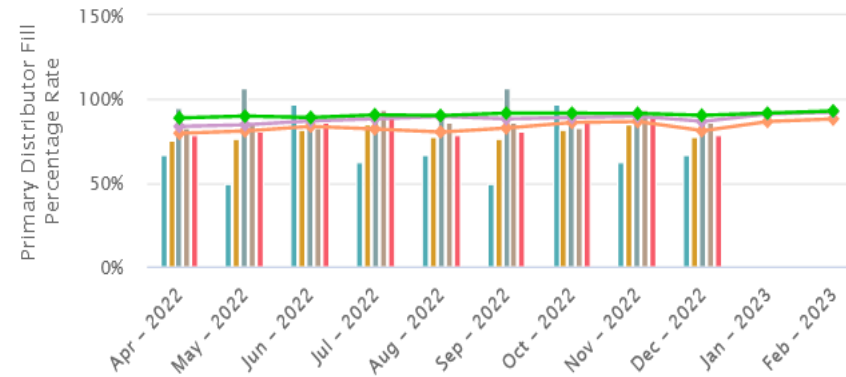


Settings

### Supply Expense as % of Net Patient Revenue



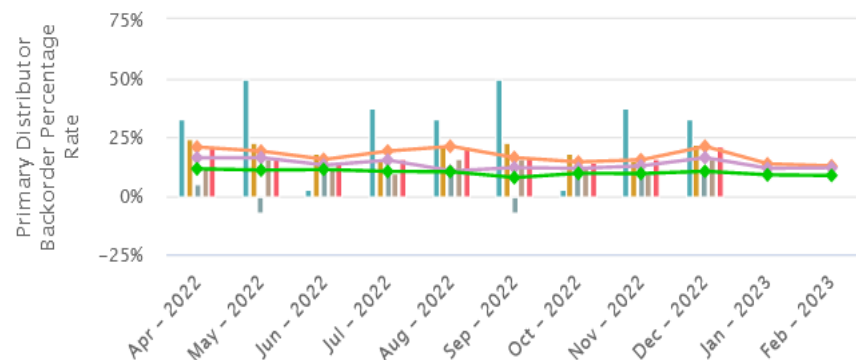
### Primary Distributor Fill Percentage Rate



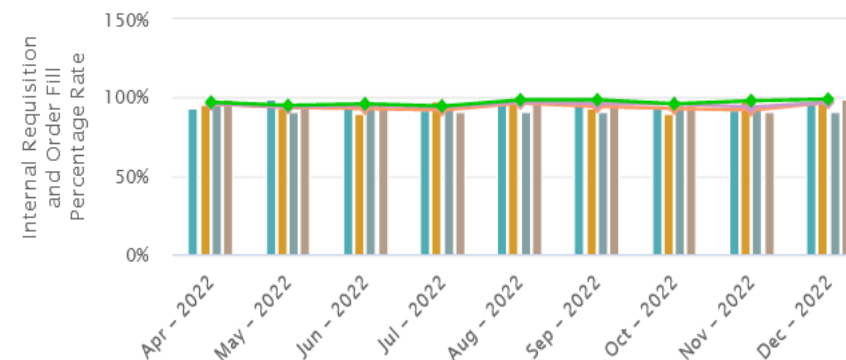
AHRMM Keys  
1-page overview



### Primary Distributor Backorder Percentage Rate



### Internal Requisition and Order Fill Percentage Rate



# ADD/REVISE DASHBOARDS



Executive Report Q1



Mike Schiller ( AHRMM Demo - hospital level ) Sign out



View reports

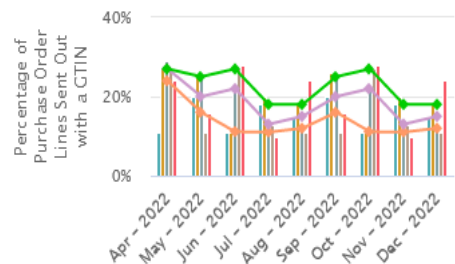


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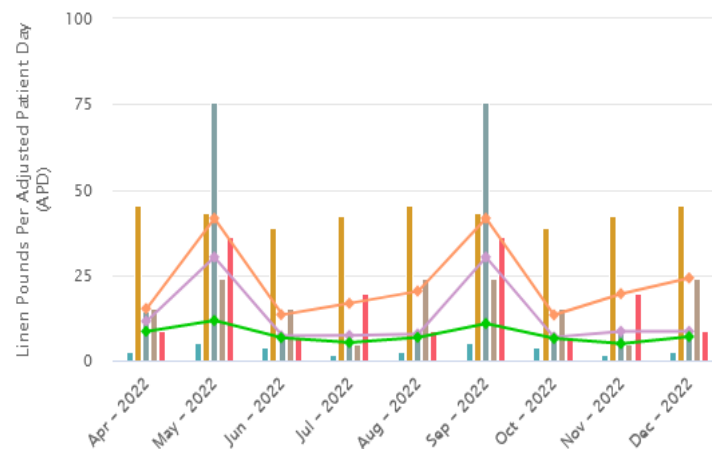


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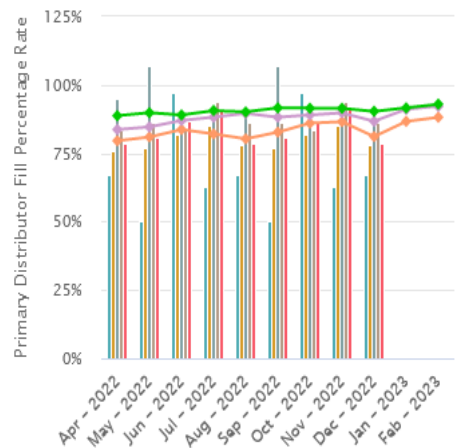
### Percentage of Purchase Order Lines Sent Out with a GTIN



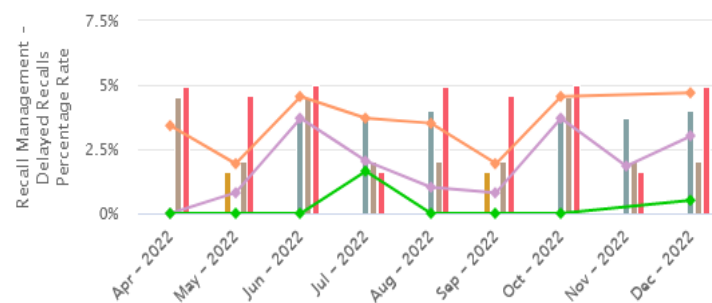
### Linen Pounds Per Adjusted Patient Day (APD)



### Primary Distributor Fill Percentage Rate



### Recall Management - Delayed Recalls Percentage Rate



## Our reports



Start typing the report's name

Drag and drop onto dashboard

% of Invoice Lines Received with a Global Location Number (GLN)

% of Invoice Lines Received with a Global Trade Identification Number (GTIN)

AHRMM Keys 1-page overview

Central Stores Inventory Turns

Copy/Print Page Volumes Per FTE

EPP Products as % of Total Office Supply Expense

Expired Products as % of Total # of On-Hand Products in Inventory

## Education Pathway

AHRMM's Education Pathway is a new education structure that is intended to help health care professionals continue their education and earn recognition in the process.

Professionals can set upon or continue a path of learning at the Foundational, Intermediate or Advanced level, across multiple Learning Categories.

## Immersive Education

AHRMM is exploring delivering immersive education events, bringing our education to supply chain professionals





# AHRMM'S LEARNING UDI COMMUNITY (LUC)

AHRMM organized the Learning UDI Community (LUC), a broad-based coalition comprised of health care leaders across sectors whose goal is to develop a common understanding and approach to UDI adoption within the health care setting. Accelerating UDI adoption across the health care field is essential to meeting the call for Cost, Quality, and Outcomes, the Triple Aim, and evidence-based care.

To date, the LUC has released 14 recommended practices comprising multiple deliverables, reports and presentations.

To review the LUC Charter or review the many recommended practices and deliverables go to [AHRMM LUC Landing](https://www.ahrmm.org/LUC) page or copy and paste <https://www.ahrmm.org/LUC> into your browser.

# LUC TRANSACTIONAL EFFICIENCY WORKGROUPS

**The Best Practices subgroup** released their initial [Best Practices Report](#) in December 2022. The subgroup is now working on its second deliverable related to the GUDID, reviewing the required and optional fields in the GUDID and identifying how each is used by health care providers.

**The Mapping subgroup** released their initial [Transactional Efficiency Mapping Guide worksheet](#) in December of 2022. The subgroup is working on its second deliverable addressing the Contracting/Price file (832).

# UDI FORUM: POWERED BY THE AHRMM LUC

- 6 hours of content was presented over 3 days. Sessions included:
  - Current state with a presentation by the FDA
  - Clinical care, patient outcomes and RWE
  - How UDI solves supply, efficiency and analytics challenges across supply chain stakeholders
  - Health IT discussion and identification of necessary functionality enhancements
  - UDI's role in modernizing the recall process
  - Preparing for the future



- **The 2023 UDI FORUM is scheduled from Tuesday October 31<sup>st</sup> through Thursday November 2<sup>nd</sup>**

# SUPPLY CHAIN RESOURCE COUNCIL

AHRMM's Supply Chain Resource Council (SCRC) brings together over 80 **supply chain leaders and professionals** from across the health care field with the goal of **understanding the extent and impact supply shortages and disruptions** are having within the patient care setting with a focus on **documenting solutions** to these challenges. Information collected during the call is drafted into a report and shared with **AHA, AHRMM** and other Professional Membership Group (PMG) leaders, the **White House Response Team, various Federal Agencies** and the broader health care field.



Click [here](#) to view previous SCRC reports.



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**Thank you!**



# FL AHRMM YPAC Chair – Kevin Groarke

- Kevin Groarke brings eight years of progressive experience in the health care industry. Kevin works as a senior enterprise client manager on Vizient’s Spend Management Delivery team. Kevin previously served as a consulting director on the Vizient Advisory Solutions team where he led engagements focused on driving standardization, reducing costs and optimizing spend in the Facilities and Construction Space. Prior to this role, Kevin served as a portfolio executive and helped to expand the breadth and depth of Vizient’s facilities and construction portfolio. Before joining Vizient, Kevin spent one year as a supply chain advisor at Cancer Treatment Centers of America in Boca Raton, FL and three years as a purchasing coordinator for The Valley Health System in Ridgewood, NJ.



# AHRMM's Young Professionals Advisory Council (YPAC)

- Provides a platform for professional development and a forum for emerging leaders in the field to address the unique challenges facing the next generation of supply chain professionals and influence innovative solutions within health care.

## YPAC CAREs! The four identifying pillars of YPAC's work are to:

- Connect** — young professionals working in health care supply chain
- Advise** — AHRMM on the professional needs of early careerists
- Represent** — the interests of those 35 and under within AHRMM
- Engage** — students and young professionals in the work of the profession



# AHRMM YPAC Education Series Review

## ➤ AHRMM23

- “Providers, GPOs, Suppliers & Consultants – Are we teammates, competitors, or both?”

## ➤ AHRMM22

- “Supply Chain Leader of the Future” – Roundtable Session

## ➤ AHRMM21

- “Career Paths to the Executive Suite”
- “Preventing Burnout”

## ➤ AHRMM20

- “Networking with Supply Chain Executives”
- “Using Advanced Analytics to Navigate Supply Disruptions and Increased Demand During COVID-19”
- YPAC Networking Lounge

## ➤ AHRMM19

- “Unscripted: An open discussion with Supply Chain Pathfinders & Pioneers”
- Scavenger Hunt
- Lunch with the Boss



Mentors to AHRMM-sponsored college students; YPAC Info Sessions

*Special Mention: World Congress Healthcare Supply Chain Summit YPAC Panel (Jan 2020)*



# YPAC 2023-24 Priority Recommendations

## ➤ Highest Rankings

- Young Professional Outreach – 4.9
- College Student/Program Outreach – 4.6
- AHRMM Local Chapters Outreach – 4.4
- Education – 4.1
- Professional Development – 4.1
- Future of Supply Chain – 4

## ➤ Additional Rankings

- Mentor Program – 3.9
- Reverse Mentor Program – 3.7
- Succession Planning – 3.7
- AHRMM Committee Integration – 3.4
- Career Ladders – 3.3
- Data Collection & Analysis – 3.1
- Generational Drivers – 3
- Marketing – 3
- Employee Retention – 2.3

*“We may serve on YPAC to build the bridge to attract other students/young professionals to the healthcare supply chain industry, but I was surprised to find out how this experience built a bridge for me personally. I never realized how “lonely” I felt as a next generation leader in supply chain. This team has filled a void and has made me realize there are others out there and that we need so many more to fill the gap quickly approaching in the industry.”*

# YPAC Needs Your Help!

## ➤ Colleges & Universities – Student Outreach & Engagement

- If you have contacts for Business, Health Administration or Supply Chain programs at FL colleges and universities, please share these with the YPAC!
  - Please email Rachel Anderson: [rkanderson@baptistfirst.org](mailto:rkanderson@baptistfirst.org)
- We will be reaching out in early 2023 to establish relationships with these programs and offer free networking opportunities, information about internships, career opportunities and potential scholarships for students to attend next year's AHRMM conference.
- These students could be your next hire! We want to equip them with as much knowledge as possible about healthcare supply chain as a destination career field.

## ➤ Young Professional Involvement

- Do you have a young professional on your team? Let them know about the YPAC! Have them reach out to [rkanderson@baptistfirst.org](mailto:rkanderson@baptistfirst.org) and get plugged in to a community of healthcare supply chain young professionals where they can connect, engage, grow and learn!



# FL AHRMM YPAC Initiatives

## ➤ Mentoring Program

- Starting in July of 2023 we will be seeking both Mentors and Mentees to kick off our mentoring program.
  - **Please email Kevin Groarke: [kevin.groarke@vizientinc.com](mailto:kevin.groarke@vizientinc.com)**
- This program allows all selected participants the opportunity to learn from and develop relationships with more experienced employees in the profession. The goal is to help employees in their development, collaborate with one another and share expertise across business segments. The mentorship will be guided by the goals and ambitions identified by the match.

## ➤ Education

- We are hosting a webinar this May with executive leaders in the supply chain field. This webinar will be a discussion around topics such as: executive presence, career paths, leadership styles & motivation and educational requirements.

## ➤ Scholarships



# FL AHRMM YPAC Participation

## ➤ Young Professional Involvement

- Do you have a young professional on your team? Let them know about the FL AHRMM YPAC! Please contact me: [kevin.groarke@vizientinc.com](mailto:kevin.groarke@vizientinc.com) and get plugged in to a community of healthcare supply chain young professionals where they can connect, engage, grow and learn!



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