

Jackson Health System Welcomes FL AHRMM

Mark Knight
Executive VP & Chief Financial Officer
Jackson Health System

Rosa Costanzo
Senior VP, Strategic Sourcing &
Chief Procurement Officer
Jackson Health System

April 14, 2023

105 Years of Excellence





Our Mission

To build the health of the community by providing a single, high standard of quality care for the residents of Miami-Dade County.



Miami-Dade County's
safety net



More than 2,600 beds



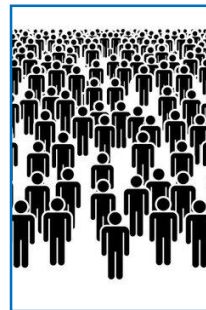
Countywide footprint



Seven hospitals



Academic medical
center



More than 14,000
employees

Jackson Locations



Hospital Campus



Urgent Care Center



Primary Care Clinic



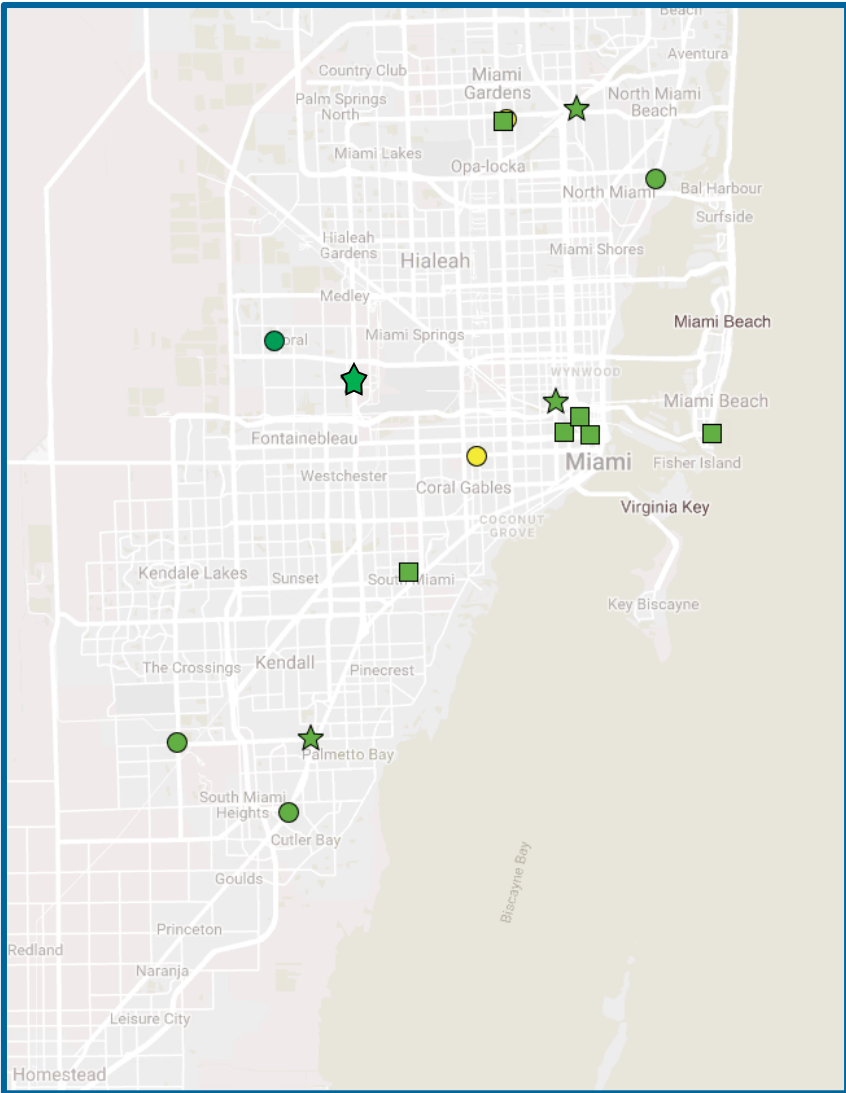
MDC Employee Physicals



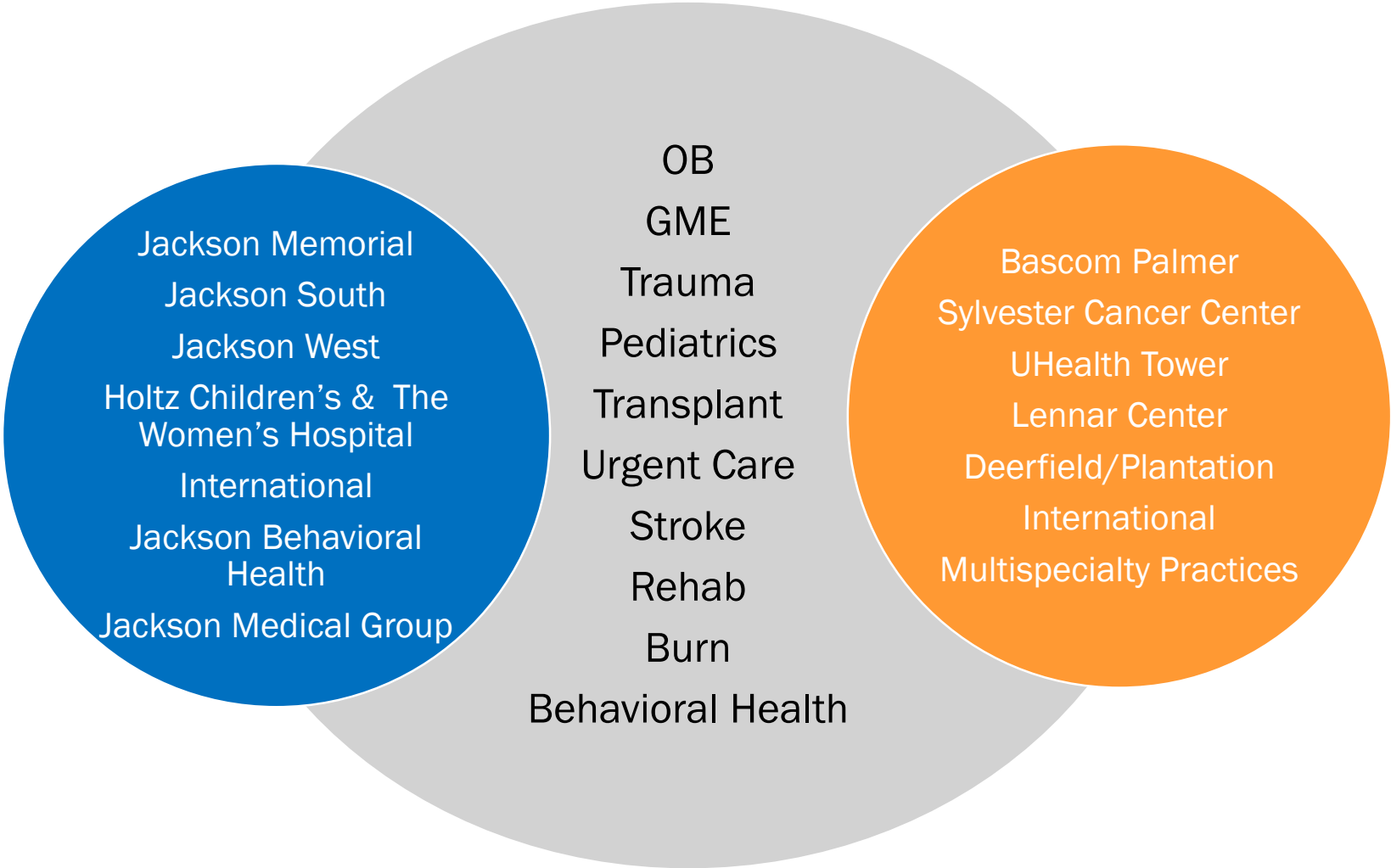
Open



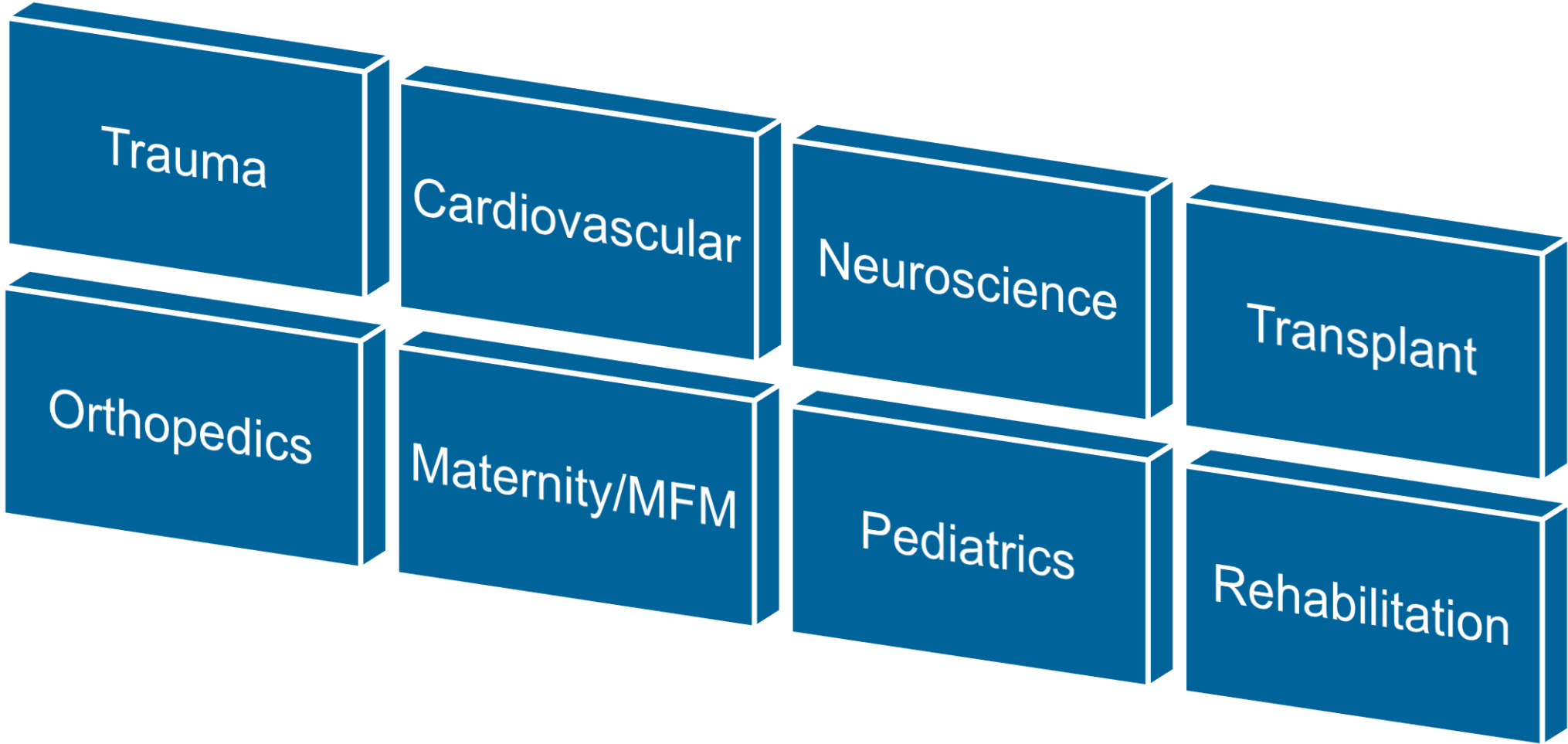
Coming Soon



UHealth Jackson Alignment



Key Service Lines



Miami Transplant Institute



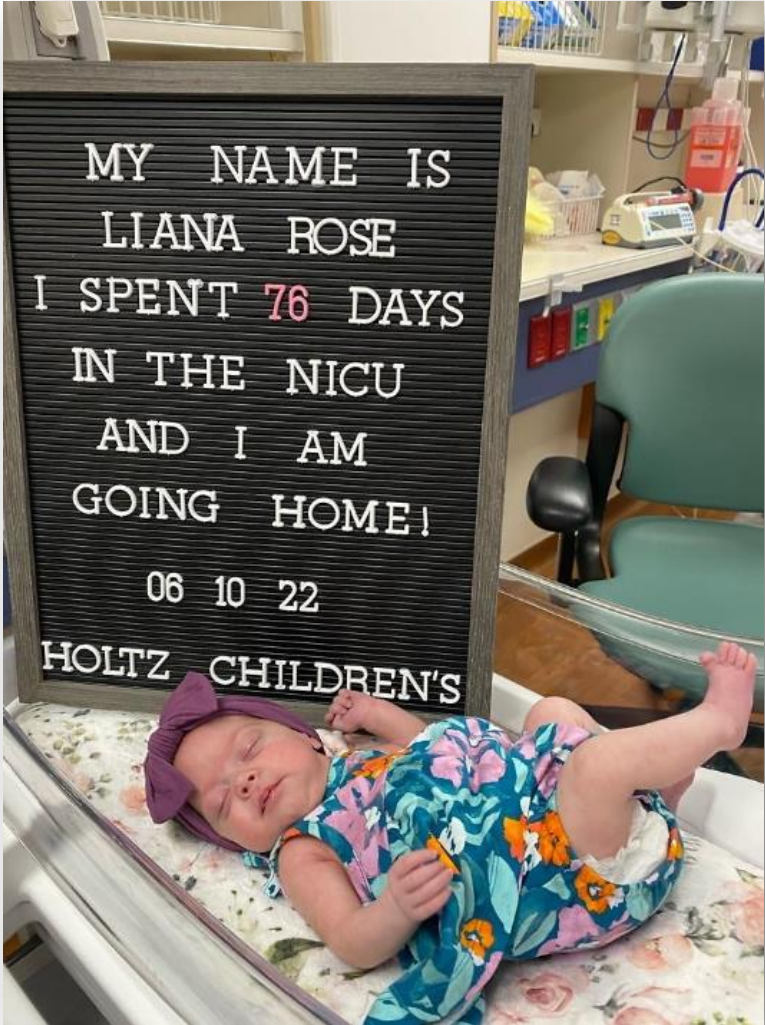
Ranked #1 volume transplant center in the U.S. in 2019 and 2020

721 transplants performed in 2022, 606 transplants performed in 2021

Full range of organ transplants for patients of all ages: kidney, heart, lung, heart-lung, liver, intestinal and multivisceral

Outcomes among the nation's best

Safest Space for Mothers and Babies



World-Class Physicians

OB-GYN

Neonatology

Top-Quality Resources

Region's top NICU

New OB operating rooms

Independent Certifications of Excellence

Baby-Friendly

Safe Sleep

Every Pediatric Specialty



UHealth Jackson

Children's Care

HOLTZ CHILDREN'S HOSPITAL



Neonatology



Allergy & Immunology



Oncology & Hematology



Cardiology & Cardiac Surgery



Endocrinology



GI



Surgery



Nephrology



Neurosurgery



Orthopedics



Urology



Many more...



The background is a blue-tinted architectural wireframe of a modern building interior. It features a curved hallway on the left, a circular area in the foreground, and a multi-story building structure with several windows on the right. The lines are thin and light blue, creating a technical, blueprint-like appearance.

New Facilities

\$830 M

**General
Obligation
Bond**



\$1.2 B

**Jackson's
contributions**

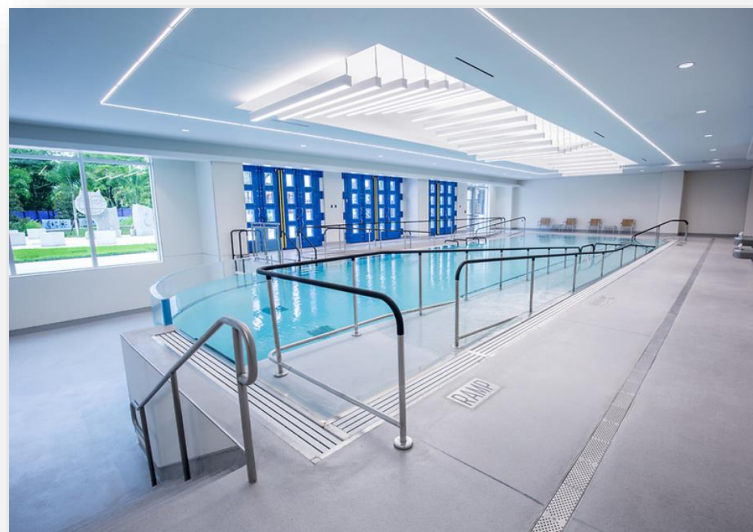
**\$2 B
Capital
Plan**



Jackson West Medical Center



Lynn Rehabilitation Center



UHealth Jackson Critical Care Pavilion



Gold standard in
critical care

Complex transplant,
lung transplant, and
neurosurgery
patients

79 all-private suites

UHealth Jackson Critical Care Pavilion





More Growth on the Horizon

Jackson Memorial Hospital Emergency Department Expansion



116 adult ED treatment beds

4 resuscitation rooms

16 fast-track exam spaces

24 pediatric ED treatment beds

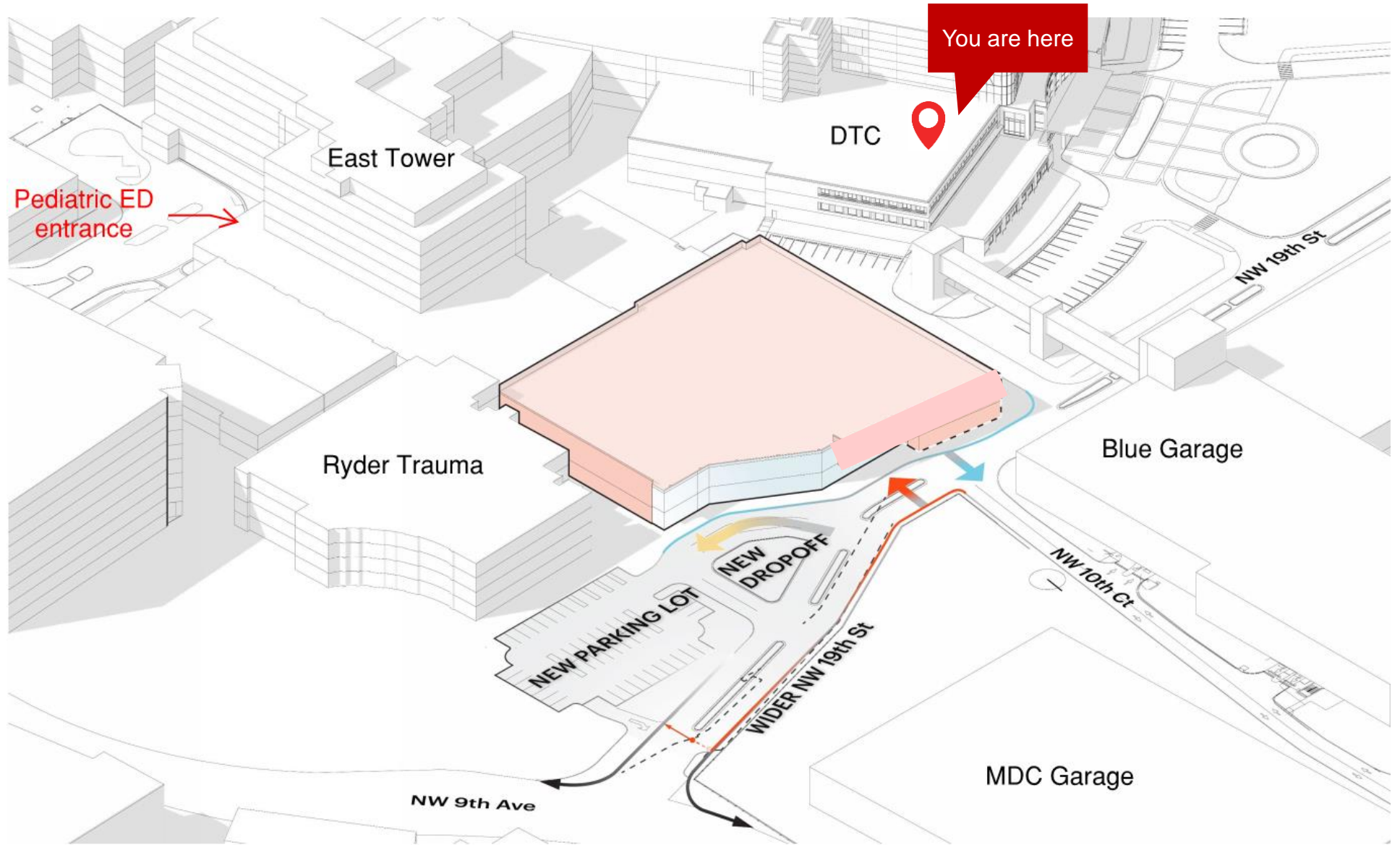
1 MRI, 3 CTs, 4 ultrasounds, 4 radiology rooms

60-bed observation unit on 2nd floor

171,000 SF
total space

124,443 SF
new

47,243 SF
renovated



Improvements

Better patient
experience

Improved
efficiency

Nicer facility, new
technology

Separate
entrances for
behavioral
health/corrections

Better equipped
for countywide
emergencies and
disasters

Ability to attract
new patient
population



UHealth Jackson Children's Care Outpatient Pavilion

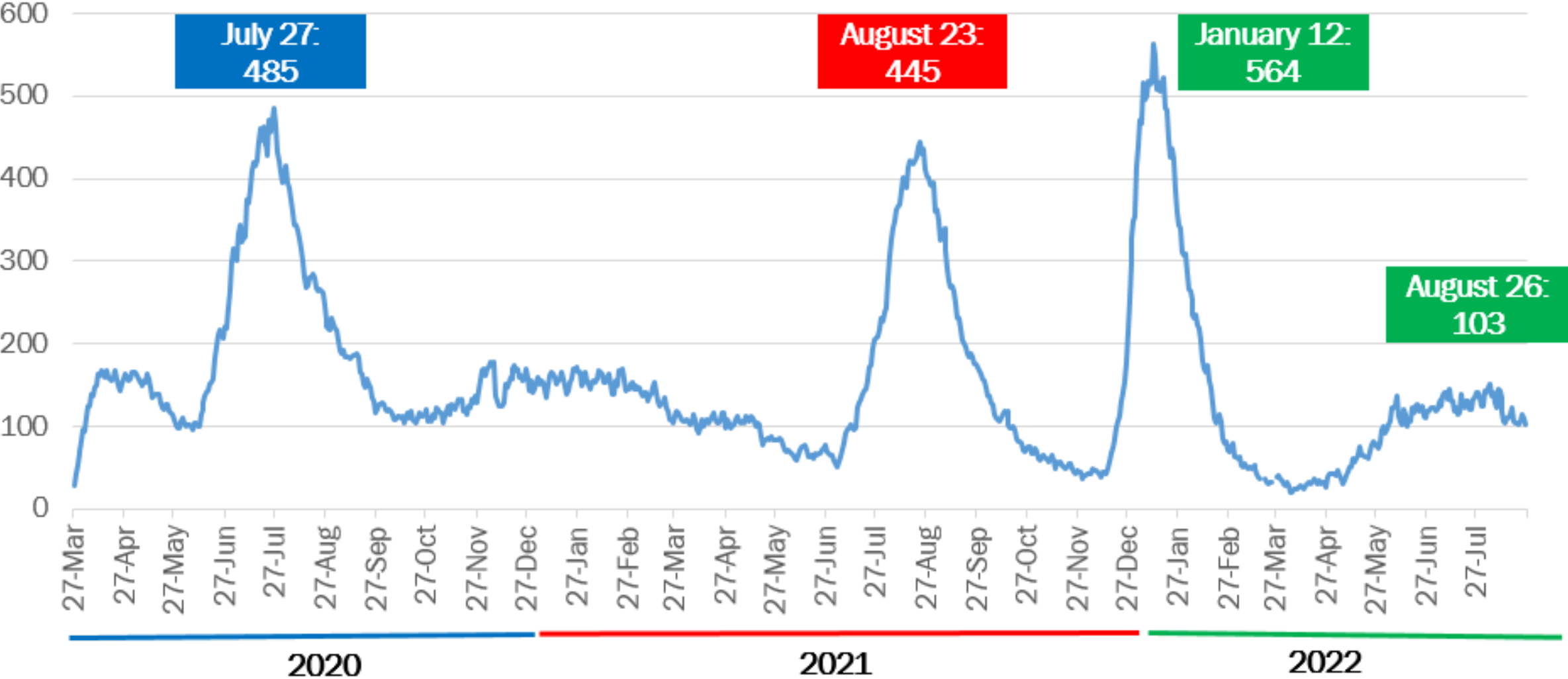


COVID-19: Three Years Later

KEEPING
you
safe



Jackson's COVID-19 Surges



Leading the Fight Against COVID-19

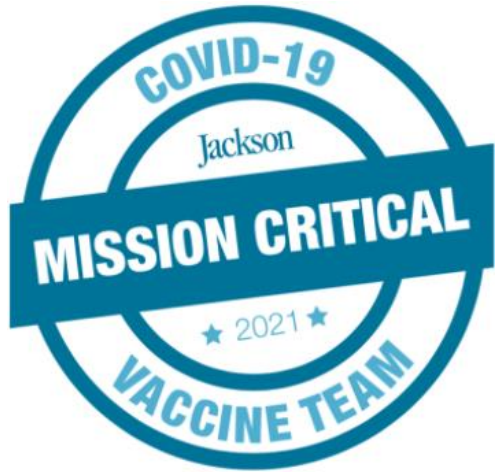
302,000
tests
administered

More than
15,500 COVID
patients safely
discharged*

564
peak COVID
inpatient census

* Data as of March 2023

Vaccine Leadership



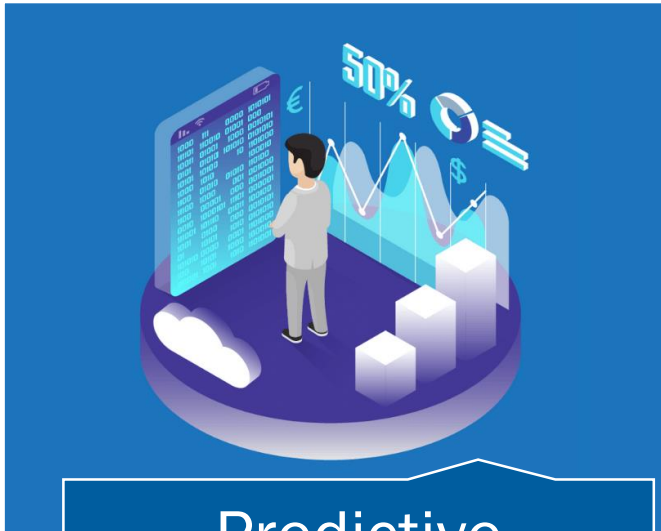
Vaccine Leadership

180,000
people
vaccinated

1,951
live attendees
for town halls

16
educational
videos

Leaders in Technology & Innovation



Predictive Analytics



SmartRooms



Enterprise Data Management

Leaders in Clinical Innovation



Robotic Living Donor Kidney Transplants at Miami Transplant Institute

- First robotic transplant surgery at MTI performed in 2021; more than 100 performed
- da Vinci Surgical System
- Innovative method has become preferred option for complex surgeries
- Faster recovery times, discharge home



Leaders in Clinical Innovation



Man with traumatic brain injury recovers after lifesaving trauma care and inpatient rehabilitation

- Car crash left Angel Armas, 21, severely injured with multiple fractures to his upper and lower extremities and a traumatic brain injury
- Four-month stay in trauma intensive care, followed by inpatient rehabilitation at Christine E. Lynn Rehabilitation Center for The Miami Project to Cure Paralysis at UHealth/Jackson Memorial
- Armas required serial casting, a procedure used in therapy to strengthen and lengthen his muscles to regain mobility in his extremities
- He is walking again, and on his way to leading an independent life

Points of Pride

Ryder Trauma Center is the exclusive medical provider of F1 Grand Prix Miami

UHealth Jackson Urgent Care centers first in Florida to be designated “Autism Friendly” by UM-NSU CARD

Jackson’s IT department recognized in 2022 as Level 10 Most Wired by CHIME – only health system in Florida

Jackson’s maternity hospitals received the prestigious international Baby-Friendly Initiative designation for educating new moms on the benefits of breastfeeding

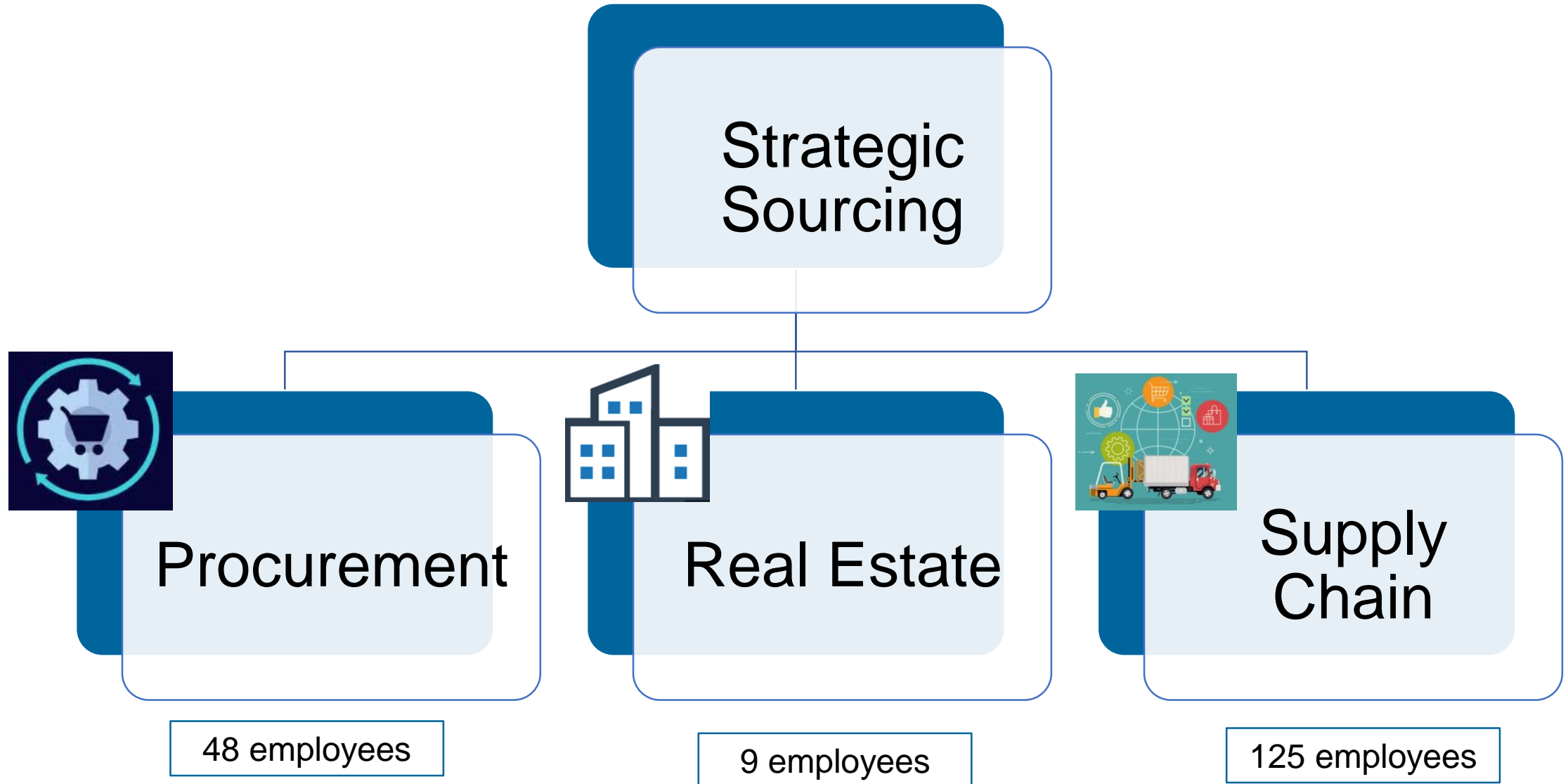
Jackson
HEALTH SYSTEM

Miracles made daily.

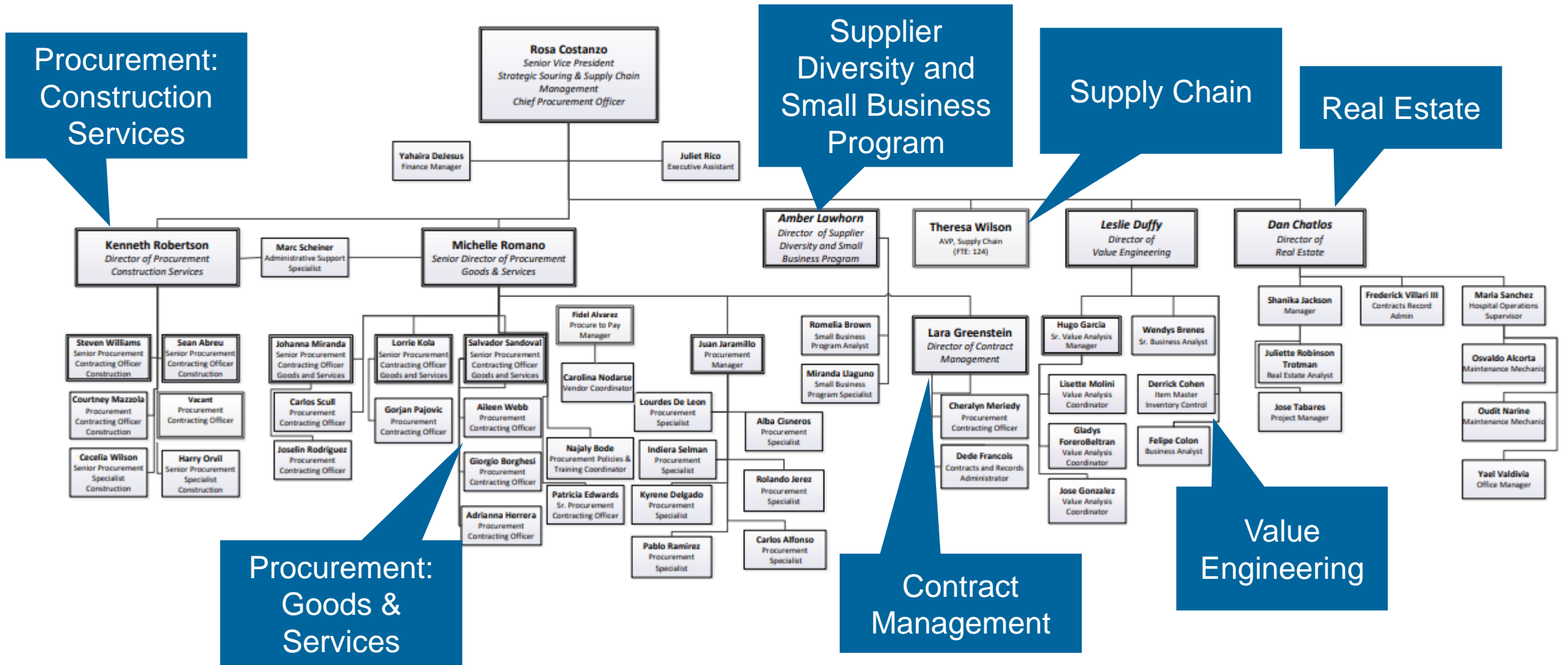
Strategic Sourcing at Jackson Health System



Who We Are



What We Do



Strategic Sourcing Mission Statement

To obtain supplies, services and construction-related projects required by the Trust in a cost-effective and responsible manner

To provide for increased public confidence in the Trust's transparent procurement procedures

To promote fair and equitable treatment of all interested parties who would like to do business with the Trust

To foster broad-based competition within the free enterprise system

To afford economic opportunities to all segments of the community through various socio-economic programs

Strategic Sourcing Division Areas of Focus

Clinically integrated supply chain to create collaborative partnerships with physicians

Integrate supply chain strategy and operations across the enterprise for efficiencies

Value based purchasing = Cost/Quality/Outcomes

Strategic rapid execution

Reliability and standardization, reduce clinical variation

Transforming the way we spend

Small & Diverse Businesses Keep Jackson Running

Small and diverse businesses provide a wide variety of products and services to Jackson, not limited to:

Nutrition services

Courier

Janitorial

Printing

Non-formulary office supplies

Signage

Spinal implants

Safety supplies

Home health

Facilities maintenance

Community outreach consulting

Promotional items

Landscaping

Office furniture

Construction

Architecture and engineering

By The Numbers

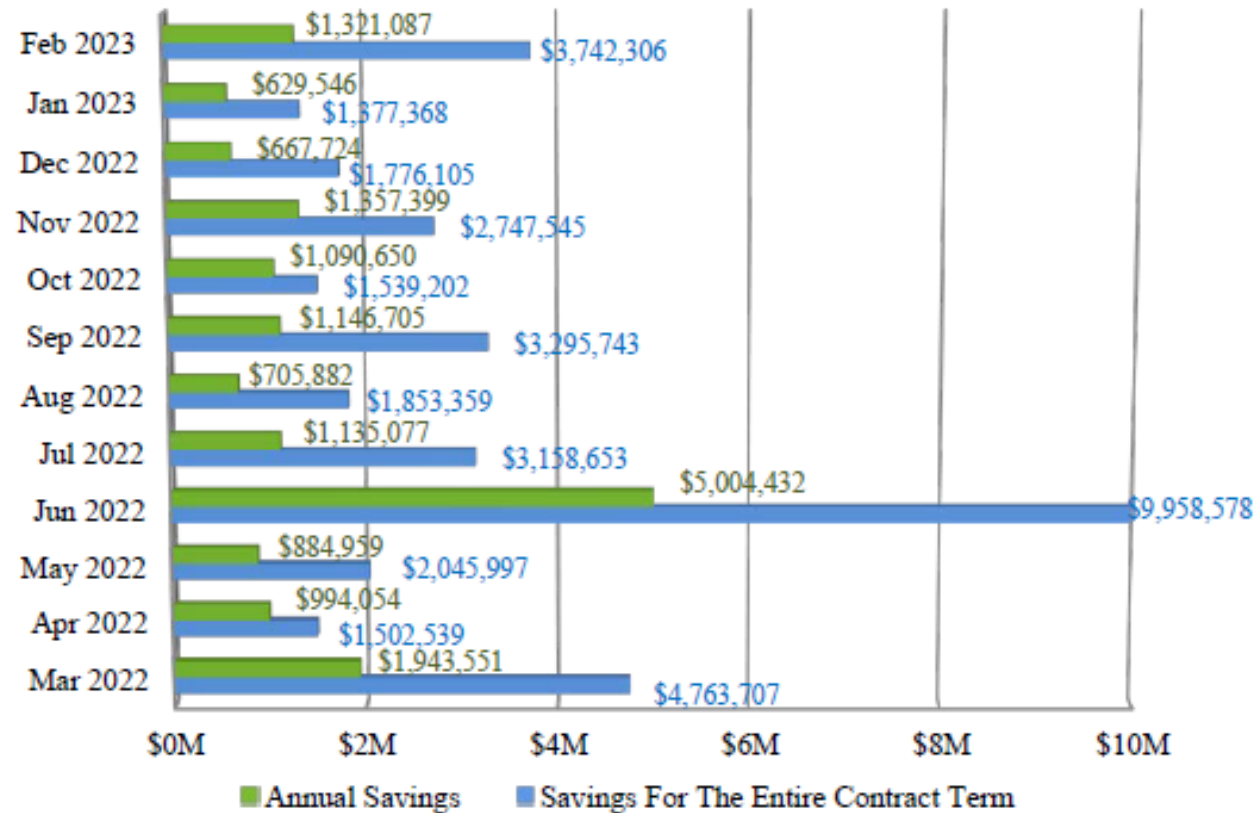
Clinical stock
out rate =
<1% for most
areas

Average
purchase
orders per
week:
3,200 to 4,000

Average
purchase
orders
annually:
Approximately
154,000

Pricing
accuracy
metric is
above national
benchmarks
for supply
distribution at
99.4%

Cost Avoidance and Savings



Total savings for the first year of the contract (March 2022 to Feb. 2023)

\$16,881,066

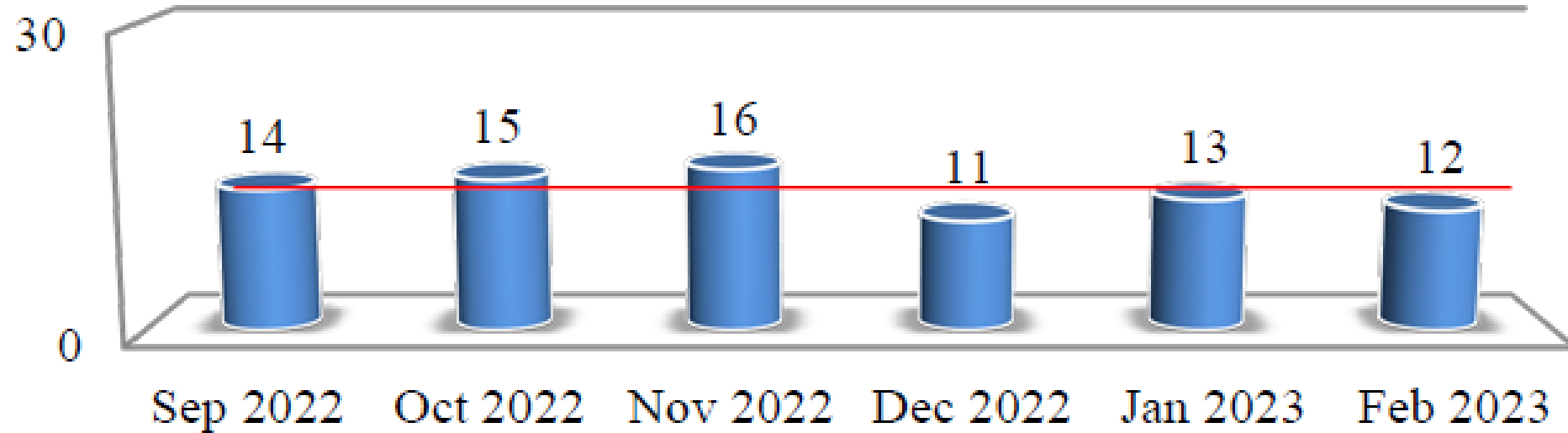
Total savings for full contract term

\$37,761,101

Completed Contracts



Average Cycle Time for Completed Contracts



12 month average cycle time for completed projects: 13 days

Awards and Recognitions

2022 National Recall Alert Center

- Top 10% of facilities in the U.S. providing full compliance protection using NRAC's E-C.L.A.S.S. System

2022 ECRI-Supply Chain Excellence Award

- 3-time winner of the prestigious award (2019, 2020, 2022)

2022 Practice Greenhealth Environmental Excellence Award Winner Greenhealth Partner for a Change Award

- Achievement and innovation in health care sustainability



Awards and Recognitions

2022 Stryker Environmental Excellence Gold Award & 2023 Stryker Environmental Excellence Platinum Award

- For reprocessing efforts through collections of single-use devices

2022 Owens and Minor Earl G. Reubel Award: Supplier Diversity Award (Large Corporation Award)

- Recognized for demonstrating an active, sustained commitment to advocating for greater supplier diversity in the healthcare supply chain for diverse or underrepresented populations

Vizient Impact Standardization Executive Savings Award

- Presented for earning at least \$250,000 in rebates through impact programs



Jackson
HEALTH SYSTEM

Miracles made daily.